

FURMAN UNIVERSITY

CONSOLIDATED FINANCIAL STATEMENTS

As of and for the Years Ended June 30, 2019 and 2018

And Report of Independent Auditor

Furman University

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Report of Independent Auditor

To the Board of Trustees
Furman University
Greenville, South Carolina

We have audited the accompanying consolidated financial statements of Furman University (the "University"), which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the University's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Furman University as of June 30, 2019 and 2018, and the consolidated changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Effect of Adoption of New Accounting Standards

As discussed in Note 2, the University adopted Accounting Standards Update (“ASU”) 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*, ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, ASU 2016-18, *Statement of Cash Flows (Topic 230) – Restricted Cash*, and ASU 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. ASU 2016-14, ASU 2014-09, and ASU 2016-18 have been applied retrospectively to all periods presented while ASU 2018-08 has been applied on a modified prospective basis. Our opinion is not modified with respect to this matter.

Other Matters**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated October 24, 2019, on our consideration of the University’s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the University’s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the University’s internal control over financial reporting and compliance.

A handwritten signature in cursive script that reads "Cherry Bekaert LLP".

Greenville, South Carolina
October 24, 2019

Furman University

Consolidated Statements of Financial Position

June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Assets		
Cash and cash equivalents	\$ 30,666,254	\$ 35,315,269
Accounts receivable, net	5,725,860	3,454,065
Prepaid expenses and other assets	5,414,200	4,483,690
Contributions receivable, net	23,937,889	33,298,114
Investments	597,109,419	598,422,006
Equity interest in The Hollingsworth Funds, Inc.	157,132,900	164,374,991
Student loans and other notes receivable, net	3,000,169	3,790,421
Lease receivable	12,492,354	10,942,271
Property and equipment, net	271,560,808	275,072,154
Total assets	<u>\$ 1,107,039,853</u>	<u>\$ 1,129,152,981</u>
Liabilities and Net Assets		
Liabilities:		
Payables and accrued liabilities	\$ 6,944,002	\$ 6,194,975
Accrued compensation and withholdings	4,863,682	4,492,674
Deferred revenue	7,970,239	8,566,692
Actuarial liability for annuities payable	1,287,976	1,433,396
Government advances for student loans	3,777,259	3,962,487
Bonds, notes and leases payable	103,260,794	114,352,477
Fair value of interest rate exchange agreement	857,420	743,369
Total liabilities	<u>128,961,372</u>	<u>139,746,070</u>
Net assets:		
Without donor restrictions	366,319,701	362,203,990
With donor restrictions	611,758,780	627,202,921
Total net assets	<u>978,078,481</u>	<u>989,406,911</u>
Total liabilities and net assets	<u>\$ 1,107,039,853</u>	<u>\$ 1,129,152,981</u>

See notes to consolidated financial statements.

Furman University
Consolidated Statement of Activities
Year Ended June 30, 2019 (With Comparative Totals for 2018)

	2019			2018
	Without Donor	With Donor	Total	Total
	Restrictions	Restrictions		
Operating revenues and support:				
Tuition and fees, net	\$ 67,590,937	\$ -	\$ 67,590,937	\$ 65,523,576
Contributions	3,342,132	9,395,145	12,737,277	13,090,333
Grants and contracts	2,513,642	2,382,430	4,896,072	4,206,901
Investment return designated for operations:				
Endowment spending	9,332,207	27,848,132	37,180,339	33,044,847
Other investment income	1,762,050	-	1,762,050	1,587,230
Room, board, and other auxiliary services	36,226,449	-	36,226,449	34,428,175
Intercollegiate athletics	4,256,850	-	4,256,850	4,503,043
Other	3,318,648	-	3,318,648	2,849,739
Satisfaction of program restrictions	39,938,362	(39,938,362)	-	-
Total operating revenues and support	168,281,277	(312,655)	167,968,622	159,233,844
Operating expenses:				
Instruction	64,653,917	-	64,653,917	62,387,456
Research	1,628,800	-	1,628,800	2,223,712
Public service	461,808	-	461,808	297,239
Academic support	21,407,858	-	21,407,858	19,975,396
Student services	30,520,397	-	30,520,397	29,517,657
Institutional support	24,520,689	-	24,520,689	23,138,374
Room, board, and other auxiliary services	23,072,344	-	23,072,344	23,346,094
Total operating expenses	166,265,813	-	166,265,813	160,885,928
Change in net assets from operating activities	2,015,464	(312,655)	1,702,809	(1,652,084)
Non-operating activities:				
Investment return (less than) in excess of amounts designated for current operations	(5,129,430)	(17,997,311)	(23,126,741)	26,694,013
Contributions	4,773,822	3,548,891	8,322,713	7,054,860
Net assets released from restrictions for plant	611,238	(611,238)	-	-
Donor designation changes	56,845	(56,845)	-	-
Change in interest rate exchange agreement	(114,051)	-	(114,051)	458,517
Other	1,901,823	(14,983)	1,886,840	1,822,043
Total non-operating activities	2,100,247	(15,131,486)	(13,031,239)	36,029,433
Change in net assets	4,115,711	(15,444,141)	(11,328,430)	34,377,349
Net assets, beginning of year	362,203,990	627,202,921	989,406,911	955,029,562
Net assets, end of year	\$ 366,319,701	\$ 611,758,780	\$ 978,078,481	\$ 989,406,911

See notes to consolidated financial statements.

Furman University

Consolidated Statement of Activities

Year Ended June 30, 2018

	<u>Without Donor</u> <u>Restrictions</u>	<u>With Donor</u> <u>Restrictions</u>	<u>Total</u>
Operating revenues and support:			
Tuition and fees, net	\$ 65,523,576	\$ -	\$ 65,523,576
Contributions	4,883,588	8,206,745	13,090,333
Grants and contracts	2,796,255	1,410,646	4,206,901
Investment return designated for operations:			
Endowment spending	7,613,606	25,431,241	33,044,847
Other investment income	1,587,230	-	1,587,230
Room, board, and other auxiliary services	34,428,175	-	34,428,175
Intercollegiate athletics	4,503,043	-	4,503,043
Other	2,849,739	-	2,849,739
Satisfaction of program restrictions	36,731,391	(36,731,391)	-
Total operating revenues and support	<u>160,916,603</u>	<u>(1,682,759)</u>	<u>159,233,844</u>
Operating expenses:			
Instruction	62,387,456	-	62,387,456
Research	2,223,712	-	2,223,712
Public service	297,239	-	297,239
Academic support	19,975,396	-	19,975,396
Student services	29,517,657	-	29,517,657
Institutional support	23,138,374	-	23,138,374
Room, board, and other auxiliary services	23,346,094	-	23,346,094
Total operating expenses	<u>160,885,928</u>	<u>-</u>	<u>160,885,928</u>
Change in net assets from operating activities	<u>30,675</u>	<u>(1,682,759)</u>	<u>(1,652,084)</u>
Non-operating activities:			
Investment return in excess of amounts designated for current operations	7,009,015	19,684,998	26,694,013
Contributions	98,108	6,956,752	7,054,860
Net assets released from restrictions for plant	677,230	(677,230)	-
Donor designation changes	5,739,416	(5,739,416)	-
Change in interest rate exchange agreement	458,517	-	458,517
Other	1,789,805	32,238	1,822,043
Total non-operating activities	<u>15,772,091</u>	<u>20,257,342</u>	<u>36,029,433</u>
Change in net assets	<u>15,802,766</u>	<u>18,574,583</u>	<u>34,377,349</u>
Net assets, beginning of year	<u>346,401,224</u>	<u>608,628,338</u>	<u>955,029,562</u>
Net assets, end of year	<u>\$ 362,203,990</u>	<u>\$ 627,202,921</u>	<u>\$ 989,406,911</u>

See notes to consolidated financial statements.

Furman University

Consolidated Statements of Cash Flows

Years Ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Change in net assets	\$ (11,328,430)	\$ 34,377,349
Adjustments to reconcile change in net assets to net cash from operating activities:		
Depreciation and accretion	14,176,237	13,940,231
Amortization of bond premium and bond issuance costs	(288,830)	(320,479)
(Gain) loss on disposal of property and equipment	(2,553)	47,653
Net realized gain on sale of investments	(17,219,621)	(23,088,349)
Net unrealized loss (gain) on investments	9,567,526	(27,863,590)
Change in fair value of interest rate exchange agreement	114,051	(458,517)
Contributions restricted for long-term investment	(15,179,877)	(10,779,672)
Change in value of obligations under split-interest agreements	58,707	171,468
Proceeds from sale of donated securities	698,629	783,063
Other non-cash operating items	(28,738)	89,791
Change in assets and liabilities		
Accounts receivable	(2,271,795)	(275,847)
Prepaid expenses and other assets	(930,510)	745,935
Contributions receivable	9,360,225	3,752,719
Lease receivable	(1,550,083)	(1,645,888)
Payables and accrued liabilities	541,616	(3,531,305)
Accrued compensation and withholdings	371,008	21,900
Deferred revenue	(596,453)	(377,015)
Net cash from operating activities	<u>(14,508,891)</u>	<u>(14,410,553)</u>
Cash flows from investing activities:		
Capital expenditures	(10,036,929)	(12,566,734)
Purchases of investments	(106,170,408)	(52,053,926)
Proceeds from sales and maturities of investments	120,967,232	72,919,162
Proceeds from disposals of property and equipment	26,548	55,808
Change in advances from federal government for student loans	(185,228)	(422,587)
Loans made to students	-	(219,249)
Repayment of student loans	792,990	888,150
Net cash from investing activities	<u>5,394,205</u>	<u>8,600,624</u>
Cash flows from financing activities:		
Contributions restricted for long-term investment	15,179,877	10,779,672
Principal payments on notes, bonds and leases payable	(11,221,399)	(7,128,966)
Payments on split-interest agreements	(204,127)	(212,119)
Proceeds from sale of donated securities for long-term investment	711,320	463,581
Net cash from financing activities	<u>4,465,671</u>	<u>3,902,168</u>
Net change in cash and cash equivalents	(4,649,015)	(1,907,761)
Cash and cash equivalents, beginning of year	<u>35,315,269</u>	<u>37,223,030</u>
Cash and cash equivalents, end of year	<u>\$ 30,666,254</u>	<u>\$ 35,315,269</u>
Supplemental cash flow information:		
Capital lease incurred to purchase property and equipment	<u>\$ 418,546</u>	<u>\$ -</u>
Accounts payable for property and equipment acquisitions	<u>\$ 176,995</u>	<u>\$ 588,298</u>

See notes to consolidated financial statements.

1 - Organization

Furman University (the "University"), founded in 1826, is a private, coeducational, not-for-profit institution of higher education located in Greenville, South Carolina. The University's primary emphasis is on providing a liberal arts education at the undergraduate level. The University also offers graduate and continuing education programs. The President and Board of Trustees, a self-perpetuating governing board with 39 members drawn from private, public, and community interests, have oversight responsibility for all of the University's financial affairs.

The accompanying financial statements are the consolidated statements of the University and the Furman University Foundation (the "Foundation"). All material intercompany balances and transactions have been eliminated.

2 - Summary of Significant Accounting Policies

Basis of Presentation

The consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Based on the existence or absence of donor-imposed restrictions, the University classifies resources into two categories: without donor restrictions and with donor restrictions.

Without donor restrictions – Net assets without donor restrictions are free of donor-imposed restrictions. All revenues, gains, and losses that are not restricted by donors are included in this classification. All expenditures are reported in the without donor restriction class of net assets, including expenditures funded by restricted contributions. Expenditures funded by restricted contributions are reported in the without donor restriction net asset class because the use of restricted contributions in accordance with the donors' stipulations results in the release of such restrictions.

With donor restrictions – Net assets with donor restrictions are limited as to use by donor-imposed stipulations that expire with the passage of time or that may be satisfied by action of the University. Net assets with donor restrictions are designated by donors for specific purposes, and include unconditional pledges, split-interest agreements, interests in trusts held by others, and accumulated appreciation on donor-restricted endowments which have not been appropriated by the Board of Trustees for distribution. Some net assets with donor restrictions are required by donors to be held in perpetuity. The donors of substantially all net assets held in perpetuity permit the University to use a portion of the income earned on the related investments for specified purposes.

Expirations of restrictions on net assets as the result of the passage of time, annual Board of Trustees approval of the endowment spending rate, and/or fulfilling donor-imposed stipulations, are reported as net assets released from restrictions between the applicable classes of net assets in the consolidated statements of activities.

Cash and Cash Equivalents

Cash and cash equivalents, reported at fair value, are liquid assets with minimal interest rate risk and maturities of three months or less when purchased. Such assets primarily consist of depository account balances and money market funds.

2 - Summary of Significant Accounting Policies, continued*Concentration of Credit Risk*

The University places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation (FDIC) covers \$250,000 for substantially all depository accounts. The University from time to time may have amounts on deposit in excess of the insured limits.

Investments

Investments, funds held in trust, and beneficial interests in trusts are recorded at fair value and primarily include investments in securities and investment funds.

Investments in securities include equity securities, fixed income instruments, registered mutual funds, and exchange traded funds. Fair value for these investments is measured based on quoted prices in active markets, if available. If the market is inactive, fair value is determined by underlying managers after considering various sources of information and is reviewed by the University.

Investment funds primarily include investments in traditional equity and fixed income funds, hedge funds, and private equity funds. These investments are generally shares or units of trusts, partnerships or other types of commingled vehicles, and are reported at fair value in accordance with the University's valuation policies and procedures and GAAP. In accordance with GAAP, the University has estimated the fair value of its investments in investment funds on the basis of the net asset value ("NAV") per share of the investment (or its equivalent), as a practical expedient.

Of the amounts reported at NAV, approximately 60% of those investments as of June 30, 2019 are currently redeemable at NAV in 90 days or less under the current terms of the partnership agreements and/or subscription agreements and operations of the underlying funds. However, it is possible that these redemption rights may be restricted or eliminated by the funds in the future in accordance with the underlying fund agreements. Due to inherent uncertainty of fair value, such estimates of fair value may differ from values that would have been applied had a readily available market existed and those differences could be material. Although a secondary market exists for these investments, the market is not active and individual transactions are typically not observable. When transactions do occur in this limited secondary market, they may occur at discounts to the reported NAV. It is therefore reasonably possible that if the University were to sell these investments in the secondary market, a buyer may require a discount to the reported NAV, and that discount could be significant.

The University's investments in investment funds are subject to the terms of the respective funds' agreements, private placement memoranda, and other governing agreements of such funds. These terms are typical for hedge funds and private equity arrangements. Additionally, such funds in which the University invests may restrict both the transferability of the University's interest and the University's ability to withdraw. In light of such restrictions imposed, an investment in these funds can be viewed as illiquid and subject to liquidity risks during periods of heightened volatility or market disruptions.

Investments are exposed to several risks including, but not limited to, market, credit, liquidity, currency, counterparty, interest rate, geopolitical, and other difficult to predict macro risks. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the amounts reported in the University's consolidated financial statements.

2 - Summary of Significant Accounting Policies, continued*Fair Value Measurements*

The University follows the Financial Accounting Standards Board (“FASB”) guidance on *Fair Value Measurements* which defines fair value and establishes a three-level hierarchy for fair value measurements based on the observable inputs to the valuation of an asset or liability at the measurement date. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability at the measurement date. Level 1 inputs have the highest reliability and are related to assets with unadjusted quoted prices in active markets. Level 2 inputs relate to assets with other than quoted prices in active markets which may include quoted prices for similar assets or liabilities or other inputs which can be corroborated by observable market data. Level 3 inputs are prices and valuations that are both significant to the fair value measurement and unobservable.

Fair Value Measurements of Financial Instruments

The carrying amounts of accounts receivable, prepaid expenses and other assets, payables and accrued liabilities, accrued compensation and withholdings, and deferred revenue approximate fair value because of the short maturity of these financial instruments. Management has estimated the net realizable value of student loans and other notes receivable, evaluated collection history, and has concluded the carrying amount approximates fair value. Management has estimated the net realizable value of contributions receivable based on the net present value of anticipated future cash flows reduced by an allowance for uncollectible contributions and has concluded the carrying amounts approximate fair value. Management has estimated the net realizable value of annuities payable based on the actuarial lifespan of the youngest intermediate beneficiary, discounted by the beneficiary income rate provided by the trust agreement, and has concluded the carrying amounts approximate fair value. The fair value of investments is estimated as noted above and in Note 13. The fair value of interest rate exchange agreements is determined using pricing models developed based on the LIBOR rate and other unobservable market data. The carrying amount of notes payable with variable rates approximates the fair value because the variable rates reflect current market rates for notes payable with similar maturities and credit qualities. The fair value of notes payable with fixed interest rates is based on rates assumed to be currently available for bond issues with similar terms and average maturities.

Notes Receivable

The loan portfolio consists of loans granted by the University under the federally funded Perkins (formerly NDSL) program, and the A.C.E. institutional loan program. These funds are disbursed by the University based upon the demonstration of exceptional financial need, as presented by the student.

Property and Equipment

Property and equipment are recorded at cost at the date of acquisition or fair value at the date of donation. The University capitalizes assets that are greater than \$5,000 and have a useful life of at least 3 years. Repairs and maintenance costs are charged to operating expenses. Depreciation is calculated on the straight-line method over the assets’ estimated useful lives ranging from 3 to 75 years. Depreciation is not calculated on land, art collections or construction in progress.

Conditional asset retirement obligations related to legal requirements to perform certain future activities associated with the retirement, disposal, or abandonment of capital assets are accrued to estimate the net present value for applicable future costs; e.g., asbestos abatement or removal.

2 - Summary of Significant Accounting Policies, continued*Costs of Borrowing*

Interest costs incurred on borrowed funds during the construction of capital assets, net of investment income on proceeds of borrowings that are held by a trustee, are capitalized as a component of the cost of acquiring the assets. Bond premiums and issuance costs are amortized over the term of the bonds.

Debt Portfolio Financial Instruments

Long-term debt and capital leases are reported at carrying value. The University employs an interest rate exchange agreement to manage market risks associated with a portion of its variable-rate debt. Gains or losses that result from changes in fair value are recognized as a non-operating item in the consolidated statements of activities. Periodic net cash settlement amounts with counterparties are accounted for as adjustments to interest expense on the related debt.

Parties to interest rate exchange agreements are subject to market risk for changes in interest rates as well as risk of credit loss in the event of nonperformance by the counterparty. The University's counterparty is a financial institution that meets rating criteria for financial stability and credit worthiness. Additionally, the agreement requires the posting of collateral when amounts subject to credit risk under the exchange arrangement exceeds specified levels.

Revenue Recognition

The University's revenue recognition policies are as follows:

Tuition and fees, net - Student tuition and fees are recorded as revenue in the fiscal year that the related educational services are rendered. Financial aid provided by the University is reflected as a reduction of tuition and fees and was \$69,919,702 and \$69,098,429 at June 30, 2019 and 2018, respectively. Student tuition and fees received in advance of services to be rendered are recorded as deferred revenue. Deferred revenue of \$1,622,102 and \$2,104,182 as of June 30, 2019 and 2018, respectively, represents performance obligations associated with payments received for enrollment deposits and prepayments for the fall semester and rental housing deposits. In addition, students who officially withdraw from all courses during the semester will receive a partial refund in accordance with the University's refund policy. Historically, refunds of tuition have been approximately .10% of the total amount billed. Refunds issued reduce the amount of revenue recognized.

Grants - The University receives grant funding from various governmental and corporate sources. The funding may represent a reciprocal transaction in exchange for an equivalent benefit in return, or it may be a nonreciprocal transaction in which the resources provided are for the benefit of the University, the funding organization's mission, or the public at large.

Revenues from exchange transactions are recognized as performance obligations are satisfied, which in some cases, are as related costs are incurred.

Revenues from non-exchange transactions (contributions) may be subject to conditions, in the form of both a barrier to entitlement and a refund of amounts paid (or a release from obligation to make future payments). Revenues from conditional non-exchange transactions are recognized when the barrier is satisfied. In addition, the University has elected the simultaneous release option for conditional contributions that are also subject to purpose restrictions. Under this option, net assets without donor restrictions will include the donor-restricted contributions for which the purpose restrictions are met in the same reporting period as the revenue is recognized.

2 - Summary of Significant Accounting Policies, continued

Auxiliary enterprises - Auxiliary enterprises furnish services to students, faculty, and staff and include residence halls, an apartment complex, golf course, multi-purpose arena, conference center, food service, and bookstore and are recorded as revenue in the fiscal year that the related services are rendered or at the time the event or sale occurs.

Operating lease - The Foundation, as lessor, has a ground lease with Upstate Senior Living, Inc. ("USL"), a South Carolina not-for-profit corporation. USL constructed a continuing care retirement community on the property. USL is responsible for all operating expenses, maintenance, repairs, and capital improvements of the continuing care retirement community

Student Deposits and Deferred Revenue

Student deposits and deferred revenue represent payments received prior to the academic term and are included in deferred revenue on the consolidated statements of financial position. The following table depicts activity and balances for deposits and deferred revenue related to enrollment deposits, tuition and fees, and student housing.

	<u>Tuition and Fees</u>	<u>Student Housing</u>	<u>Enrollment Deposits</u>	<u>Total</u>
Balance at June 30, 2017	\$ 514,569	\$ 367,068	\$ 1,387,230	\$ 2,268,867
Revenue Recognized, Deposits Applied/Forfeited	(514,569)	(367,068)	(392,000)	(1,273,637)
Payments Received for Future Performance Obligations	<u>501,823</u>	<u>224,479</u>	<u>382,650</u>	<u>1,108,952</u>
Balance at June 30, 2018	501,823	224,479	1,377,880	2,104,182
Revenue Recognized, Deposits Applied/Forfeited	(501,823)	(224,479)	(712,650)	(1,438,952)
Payments Received for Future Performance Obligations	<u>222,329</u>	<u>378,223</u>	<u>356,320</u>	<u>956,872</u>
Balance at June 30, 2019	\$ <u>222,329</u>	\$ <u>378,223</u>	\$ <u>1,021,550</u>	\$ <u>1,622,102</u>

The balance of deferred revenue at June 30, 2019 less any refunds will be recognized as services are rendered. The University applies the practical expedient in *Accounting Standards Codification* ("ASC") paragraph 606-10-50-14 and does not disclose information about remaining performance obligations that have original expected durations of one year or less. The University anticipates that students enrolled for the fall semester will continue their educational experience in the spring semester, and that students who receive their baccalaureate degree in either December or May will be replaced by an equivalent number of new enrollees.

Contributions

Contributions, including contributions receivable, are recognized as revenue in the period received. Conditional promises to give are not recognized until donor stipulations are substantially met. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give, with payments due to the University in future years, are recorded as net assets with donor restrictions at the estimated present value of estimated future cash flows, using a credit risk adjusted discount rate of return appropriate for the expected term of the promise to give. Amortization of the discounts is recorded as contribution revenue in the appropriate net asset class. An allowance for uncollectible contributions receivable is provided based upon management's judgment of such factors as prior collection history, type of contribution, and other relevant factors.

2 - Summary of Significant Accounting Policies, continued*Operating Results*

Operating results (change in net assets from operating activities) in the consolidated statements of activities excludes non-operating activities related to endowment and other investments, changes in fair value of derivative financial instruments, contributions supporting major capital purchases, contributions to the endowment, and certain other non-recurring items.

Endowment distributions reported as operating revenue consist of endowment returns (regardless of when such income or returns were earned) distributed to support current operational needs. The University's Board of Trustees approves the determination of amounts to be distributed from the endowment pool on an annual basis. Objectives of the endowment distribution methodology include reducing the impact of capital market fluctuations on current operations.

Income Taxes

The University is exempt from federal and state income taxation under Section 501(c)(3) of the Internal Revenue Code. However, certain income unrelated to its exempt function is subject to income taxation.

The University's policy is to record a liability for any tax position taken that is beneficial to the University, including any related interest and penalties, when it is more likely than not the position taken by management with respect to a transaction or class of transactions will be overturned by a taxing authority upon examination. Management believes there are no such positions as of June 30, 2019 or 2018 and, accordingly, no liability has been accrued.

Use of Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. Significant estimates inherent in the preparation of the consolidated financial statements include estimates of the allowance for uncollectible accounts, estimates of fair value on non-publicly-traded securities, useful lives of depreciable assets, cash flows for contributions receivable and annuities payable, and actuarial assumptions used, and accruals for asset retirement obligation, interest rate exchange agreements, and self-insurance liabilities.

Recently Adopted Accounting Pronouncements

In August 2016, the FASB issued Accounting Standards Update ("ASU") 2016-14, *Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities*. The ASU provides for a variety of changes to the presentation of the financial statements of not-for-profit entities, and provides for additional disclosures. The standard requires the University to reduce the number of net asset classifications from three to two; net assets without donor restrictions, previously reported as unrestricted net assets, and net assets with donor restrictions, previously reported as temporarily restricted net assets, of \$410,960,079 and permanently restricted net assets of \$216,242,842 for fiscal year 2018. Due to the immaterial amount of the University's underwater endowments, the re-class from net assets without donor restrictions to net assets with donor restrictions was included in investment return in excess of amounts designated for current operations in the consolidated statement of activities for the year ended June 30, 2019. In addition to changes in terminology used to describe categories of net assets, new disclosures were added regarding the liquidity and availability of resources as described in Note 17 and disclosures related to functional allocation of expenses were expanded as described in Note 16. The University retrospectively adopted the provisions of this standard during the year ended June 30, 2019.

2 - Summary of Significant Accounting Policies, continued

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*. The standard's core principle is that an entity will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This standard also includes expanded disclosure requirements that result in an entity providing users of financial statements with comprehensive information about the nature, amount, timing, and uncertainty of revenue and cash flows arising from the entity's contracts with customers. The University retrospectively adopted the provisions of this standard during the year ended June 30, 2019. There was no material impact on the University's financial position and results of operations upon adoption of the new standard.

In fiscal year 2018, the University early adopted ASU 2018-15, *Intangibles – Goodwill and Other Internal Use Software*, which requires a customer in a cloud computing arrangement (i.e. hosting arrangement) that is a service contract to follow the internal-use software guidance in Accounting Standards Codification ("ASC") 350-40 to determine which implementation costs to capitalize as assets or expense as incurred. Capitalized implementation costs related to a hosting arrangement that is a service contract are amortized over the term of the hosting arrangement, beginning when the module or component of the hosting arrangement is ready for its intended use. During fiscal year 2018, the University entered into a cloud computing arrangement that is a service contract with Workday, Inc. and capitalized implementation costs of \$862,676 and \$1,977,183 at June 30, 2019 and 2018, respectively, which are included in property and equipment on the consolidated statements of financial position.

In November 2016, the FASB issued ASU 2016-18, *Statement of Cash Flows (Topic 230) – Restricted Cash*. This standard requires amounts generally described as restricted cash and restricted cash equivalents to be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The University has adopted ASU 2016-18 retrospectively for all periods presented. There was no material impact to the financial statements and underlying accounting as a result of this adoption.

In June 2018, the FASB issued ASU 2018-08, *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made*. This standard provides guidance on determining whether a transaction should be accounted for as a contribution or as an exchange transaction. The adoption of this standard allows for contributions to follow guidance in FASB ASC 958-605, *Not-for-Profit Entities (Topic 958) – Revenue Recognition*, rather than the guidance provided in ASU 2014-09 discussed above. The University has adopted ASU 2018-08 retrospectively for all periods presented. There was no material impact to the financial statements and underlying accounting as a result of this adoption.

New Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the consolidated statement of financial position at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of revenue recognition in the consolidated statement of activities. This standard is effective for fiscal years beginning after December 15, 2020. The University is presently evaluating the impact of the ASU on the University's consolidated financial statements.

3 - Accounts Receivable

Accounts receivable as of June 30 are as follows:

	2019	2018
Students	\$ 1,091,420	\$ 1,343,716
Grants	1,251,363	1,287,781
Agency funds	100,021	278,212
Other	3,429,958	996,148
Accounts receivable	5,872,762	3,905,857
Less: Allowance for uncollectible accounts	(146,902)	(451,792)
Accounts receivable, net	\$ 5,725,860	\$ 3,454,065

Student accounts receivable are reported at the estimated net realizable amount and are written off after one year. Grants receivable are due primarily from federal and state agencies and are considered fully collectible. An allowance for doubtful accounts is established based on prior collection experience.

4 - Contributions Receivable

Contributions receivable, net, are summarized as follows at June 30:

	2019	2018
Unconditional contributions expected to be collected in:		
Less than one year	\$ 12,424,504	\$ 13,547,054
One to five years	12,240,802	20,958,639
Over five years	374,800	504,850
Charitable remainder trusts held by others	2,213,979	2,293,124
Contributions receivable	27,254,085	37,303,667
Less:		
Unamortized discount	(1,100,393)	(1,488,983)
Allowance for uncollectible pledges	(2,215,803)	(2,516,570)
Contributions receivable, net	\$ 23,937,889	\$ 33,298,114

Contributions receivable are discounted at a rate commensurate with the scheduled timing of receipt. The discount rate used for contributions receivable ranged from .33% and 6.17% at June 30, 2019 and 2018, respectively. The discount rate used for charitable remainder trusts held by others averaged approximately 5.6% at June 30, 2019 and 2018.

As of June 30, 2019 and 2018, the University had conditional contributions totaling \$300,000 and \$400,000, respectively. The outstanding conditional contribution, if received, will be restricted for the study away program.

At June 30, 2019 and 2018, gross written unconditional promises to give from members of the Board of Trustees and Officers of the University were \$1,619,764 and \$2,658,254, respectively.

5 - Investments

Investments by security type as of June 30 are as follows:

	2019	2018
Equities		
U.S. equity	\$ 40,789,984	\$ 57,306,516
U.S. equity funds	75,877,335	71,060,940
Developed international equity	96,464,419	101,061,759
Emerging markets	38,206,277	47,852,814
Closely-held stock	443,238	455,818
Fixed Income		
Bond funds	53,824,834	49,229,842
U.S. government bond funds	84,439	46,043
Hedged Strategies	129,996,652	144,483,308
Private Capital	85,798,841	63,800,757
Other		
Real estate	4,480,661	281,399
Real asset funds	58,649,992	47,662,260
Funds held in perpetual trust by others	4,820,309	4,821,380
Short-term investments	2,441,234	6,285,724
Receivable from redemptions	66,667	131,418
Total fair value	591,944,882	594,479,978
Real estate ⁽¹⁾	1,203,728	1,217,580
Private capital ⁽¹⁾	3,960,809	2,724,448
Total at cost	5,164,537	3,942,028
Total investments	\$ 597,109,419	\$ 598,422,006
Total cost	\$ 453,199,475	\$ 452,284,361

- (1) Direct investments in real estate and specific private capital investments are recorded at cost if purchased and at fair value at the date of the gift, if donated. Investments recorded at cost are reviewed annually for impairment. No impairment losses were recorded in fiscal years 2019 and 2018.

The fair value of investments held by the University under split-interest agreements was approximately \$3.4 million at June 30, 2019 and \$3.5 million at June 30, 2018. The University's investment activity for the years ended June 30 is detailed below. Management fees are netted against interest and dividends and totaled approximately \$3.6 million in fiscal years 2019 and 2018.

Net investment return on investments:

	2019	2018
Interest and dividends	\$ 8,163,553	\$ 10,374,151
Net realized gains from sales of investments	17,219,621	23,088,349
Net unrealized (loss) gain on investments	(9,567,526)	27,863,590
Total net investment return	15,815,648	61,326,090
Included in the consolidated statement of activities as investment return designated for current operations:		
Endowment spending	(37,180,339)	(33,044,847)
Other investment income	(1,762,050)	(1,587,230)
Investment return (less than) in excess of amounts designated for current operations	\$ (23,126,741)	\$ 26,694,013

6 - Equity Interest in Hollingsworth Funds, Inc.

In December 2000, the equity interest of John D. Hollingsworth On Wheels, Inc. and substantial real estate holdings passed to an Internal Revenue Service (IRS) qualified supporting organization, Hollingsworth Funds, Inc. (the "Funds") upon the death of John D. Hollingsworth, the company's founder and sole stockholder. According to Mr. Hollingsworth's last will and testament, Furman University will receive approximately 45 percent of the annual distribution to beneficiaries of the Funds. During the year ending June 30, 2004, the estate of Mr. Hollingsworth cleared probate court and, accordingly, the University recognized its equity interest in his estate of \$115,346,777. The University and the Funds are financially inter-related organizations for financial reporting purposes and, as a result, the University accounts for this interest under the equity method of accounting and recognizes its share of changes in net assets of the Funds.

The University recognized an unrealized loss of \$7,242,091 for fiscal year 2019 and an unrealized gain of \$6,803,326 for fiscal year 2018, which are included in the investment return (less than) in excess of amounts designated for current operations on the consolidated statements of activities. Income distributions from the Funds, which are reported as investment returns in the consolidated statement of activities, was \$3,749,646 for fiscal year 2019 and 3,463,757 for fiscal year 2018.

Summarized unaudited financial information of the Funds as of and for the years ended December 31 is as follows:

	2019	2018
Total assets	\$ 354,018,363	\$ 372,814,044
Total liabilities	6,565,229	9,347,159
Net assets	347,453,134	363,466,885
Total liabilities and net assets	\$ 354,018,363	\$ 372,814,044
Share of net assets	\$ 157,132,900	\$ 164,374,991
Revenues and gains	\$ 18,400,839	\$ 30,899,640
Expenses and losses	(33,997,838)	(15,986,163)
Income tax provision	(598,055)	(14,480)
Equity in net income of subsidiaries	181,303	144,554
Change in net assets	\$ (16,013,751)	\$ 15,043,551
Share of change in net assets	\$ (7,242,091)	\$ 6,803,326

7 - Endowment

The University's endowment consists of more than a thousand separate funds established over many years for scholarships, professorships, academic programs, and general institutional support. Endowment related net assets include donor-restricted endowments, board-designated endowments, the University's equity interest in Hollingsworth Funds, Inc., and interests in perpetual trusts held by others. Gift annuities and pledges are not considered components of the endowment. All of the University's endowment net assets without donor restrictions are board-designated endowments.

The Board of Trustees' interpretation of its fiduciary responsibilities for donor-restricted endowments under the Uniform Prudent Management of Institutional Funds Act ("UPMIFA"), barring the existence of any donor-specific provisions, is to preserve intergenerational equity. Under this broad guideline, future endowment beneficiaries should receive at least the same level of economic support that the current generation enjoys. The overarching objective is to preserve and enhance the real (inflation-adjusted) purchasing power of the fund in perpetuity.

UPMIFA specifies that, unless stated otherwise in a gift instrument, donor-restricted assets in an endowment fund are restricted assets until appropriated for expenditure. Barring the existence of specific instructions in gift agreements for donor-restricted endowments, the University reports the historical value for such endowments as net assets with donor restrictions held in perpetuity and the net accumulated appreciation as net assets with donor restrictions with purpose/time restrictions. In this context, historical value represents the original value of initial gifts restricted as permanent endowment, plus the original value of subsequent gifts and, if applicable, the value of accumulations made in accordance with the direction of specific donor gift agreements.

The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. The University expects its endowment funds, over the majority of rolling five year periods, to provide an average real rate of return of approximately 5% annually. Actual returns in any given year may vary from this amount. To satisfy its long-term rate-of-return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The University targets a diversified asset allocation with investments in equity, fixed income, hedged, private capital, and natural resource/real asset strategies to achieve its long-term, risk-adjusted return objectives.

The Board designates only a portion of the University's cumulative investment return for support of current operations; the remainder is retained to support operations of future years and to offset potential market declines. Specific appropriation for expenditure of the University's endowment funds occurs each spring when the Board approves the University's operating budget for the ensuing year. The University's endowment spending rate is based on 4.5% of the "spending base" established as of June 30, 2000. The base amount is increased at a rate of 4% annually, plus the nominal value of endowment gifts received through December 31 of the previous year.

The University considered the expected return on its endowment when it established these policies. Accordingly, the University expects the current spending policy to allow its endowment to maintain its purchasing power by growing at a rate equal to or greater than planned payouts. Additional real growth will be provided through new gifts and any excess investment return.

7 - Endowment, continued

Changes in endowment net assets for the years ended June 30, 2019 and 2018 are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Endowment net assets, July 1, 2017	\$ 100,205,804	\$ 560,840,429	\$ 661,046,233
Investment return	9,446,223	47,563,576	57,009,799
Gifts and additions to endowment, net	7,504,264	10,339,417	17,843,681
Donor designation changes	9,115,634	(9,115,634)	-
Distributions	<u>(7,613,606)</u>	<u>(25,431,241)</u>	<u>(33,044,847)</u>
Endowment net assets, June 30, 2018	118,658,319	584,196,547	702,854,866
Investment return	3,838,992	9,695,675	13,534,667
Gifts and additions to endowment, net	4,742,490	10,320,052	15,062,542
Distributions	<u>(9,332,207)</u>	<u>(27,848,132)</u>	<u>(37,180,339)</u>
Endowment net assets, June 30, 2019	\$ <u>117,907,594</u>	\$ <u>576,364,142</u>	\$ <u>694,271,736</u>

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the University to retain as a fund of perpetual duration. As of June 30, 2019 and 2018, donor-restricted endowment funds that had a fair value below the original contribution value were \$449,015 and \$218,833, respectively, which had deficiencies of this nature of \$29,575 and \$19,092, respectively. These deficiencies resulted from unfavorable market declines that occurred after the investment of recent contributions with donor restrictions. Subsequent gains that restore the fair value of the assets of the endowment funds to the required level will be classified as an increase in net assets with donor restrictions. Management believes these deficiencies will be relatively short-term in duration. The University limits the spending on endowment funds for funds that have a fair value of assets less than 80% of the original contribution value.

7 - Endowment, continued

Descriptions of amounts classified as net assets with donor restrictions (endowment only) are as follows:

	<u>2019</u>	<u>2018</u>
The portion of perpetual funds that is required to be retained permanently either by explicit donor stipulation or by UPMIFA	\$ 202,649,909	\$ 192,330,415
Term endowment funds	157,264,682	164,506,773
The portion of perpetual endowment funds subject to a time restriction under UPMIFA		
Without purpose restrictions	11,462,471	15,602,759
With purpose restrictions	<u>204,987,080</u>	<u>211,756,600</u>
Net assets with donor restrictions	<u>\$ 576,364,142</u>	<u>\$ 584,196,547</u>

8 - Lease Receivable

The Foundation's ground lease with Upstate Senior Living, Inc. was amended and restated on September 17, 2017 to include the lease on Phase I parcel, as set forth in the existing lease, and the lease of the Phase II parcel. The amended and restated lease is for a term of one hundred years which ends August 31, 2116. Cumulative lease revenue for Phase I totals \$122,942,916 and for Phase II totals \$61,323,943, both of which are recognized on the straight-line basis over the one-hundred year lease term. Lease payments on Phase II are deferred until January 15, 2019. As of June 30, 2019 and 2018, the lease receivable totaled \$12,492,354 and \$10,942,271, respectively. The University recognized lease revenue of \$1,749,875 for fiscal years 2019 and 2018, respectively, which is included in other non-operating revenue on the consolidated statements of activities. An allowance for uncollectible lease receivable is established based on prior collection experience, and management has determined that an allowance is not required at June 30, 2019 and 2018.

Future lease payments to be received as of June 30, 2019 are as follows:

2020	\$ 297,613
2021	305,334
2022	313,287
2023	321,479
2024	329,917
Thereafter	<u>182,412,481</u>
Total	<u>\$ 183,980,111</u>

9 - Notes Receivable

Notes receivable as of June 30 are as follows:

	2019	2018
Federal Perkins loans	\$ 3,411,491	\$ 4,200,750
Institutional loans	29,971	33,701
Notes receivable	<u>3,441,462</u>	<u>4,234,451</u>
Less allowance for doubtful accounts:		
Beginning of year	(444,030)	(360,315)
Change	2,737	(83,715)
End of year	<u>(441,293)</u>	<u>(444,030)</u>
Notes receivable, net	<u>\$ 3,000,169</u>	<u>\$ 3,790,421</u>

Student notes receivable:

The University makes uncollateralized student loans which are funded through the Federal Perkins revolving loan fund and an institutional loan fund created by the University to assist students in funding their education. The University acts as agent for the federal government in administrating the Perkins revolving loan program. Student loans represented .3% of total assets at June 30, 2019 and 2018.

The availability of funds for loans under the Perkins federal revolving loan program is dependent on reimbursements to the pool from repayments on outstanding loans. Funds advanced by the federal government are ultimately refundable to the government and are classified as liabilities in the consolidated statements of financial position. Outstanding loans cancelled under the program result in a reduction of the funds available for loan and a decrease in the liability to the government. The Perkins federal revolving loan program expired in September 2017. During fiscal year 2019, the University decided to voluntarily withdraw participation in the Perkins loan program and began the process of liquidating the University's Perkins loan portfolio. The University's entire Perkins loans portfolio is assigned to the Department of Education at June 30, 2019.

The aging of notes receivable as of June 30, 2019 is presented as follows:

	Assigned to DOE	Days Past Due					Total
		Current	30-59	60-89	90-120	120+	
Federal Perkins Loans	\$ 3,411,491	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,411,491
Institutional Loans	-	4,933	-	-	-	25,038	29,971
Total Notes Receivable	<u>\$ 3,411,491</u>	<u>\$ 4,933</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 25,038</u>	<u>\$ 3,441,462</u>
Percentage of Total	<u>99.13%</u>	<u>.14%</u>	<u>-%</u>	<u>-%</u>	<u>-%</u>	<u>.73%</u>	<u>100.0%</u>

9 - Notes Receivable, continued

The aging of notes receivable as of June 30, 2018 is presented as follows:

	Enrolled or Grace Borrowers	Current	Days Past Due				Total
			30-59	60-89	90-120	120+	
Federal Perkins Loans	\$ 1,567,728	\$ 1,873,764	\$ 241,060	\$ 1,000	\$ 6,134	\$ 511,064	\$ 4,200,750
Institutional Loans	-	8,378	-	-	-	25,323	33,701
Total Notes Receivable	\$ 1,567,728	\$ 1,882,142	\$ 241,060	\$ 1,000	\$ 6,134	\$ 536,387	\$ 4,234,451
Percentage of Total	37.0%	44.4%	5.7%	0.0%	.2%	12.7%	100.0%

10 - Property and Equipment

Property and equipment consists of the following at June 30:

	2019	2018
Land and land improvements	\$ 35,721,527	\$ 33,871,010
Buildings	336,123,419	332,057,222
Equipment	74,807,344	72,211,366
Library books	26,474,326	26,027,726
Collections	3,721,877	3,715,377
Construction in progress	3,590,601	3,143,695
	480,439,094	471,026,396
Less accumulated depreciation	(208,878,286)	(195,954,242)
Total	\$ 271,560,808	\$ 275,072,154

Depreciation expense totaled \$14,145,821 and \$13,909,291 in 2019 and 2018, respectively, and included depreciation expense for assets held under capital leases of \$194,283 and \$217,591, respectively, for the same periods.

The University has identified unconditional asset retirement obligations ("ARO"), primarily for the costs of asbestos removal and disposal. These liabilities are initially recorded at fair value and the related asset retirement costs are capitalized by increasing the carrying amount of the related asset by the same amount as the liability. The liabilities were established using an inflation rate of 3% and a discount rate of 4.2% based on relevant factors at origination. ARO liabilities of \$1,447,054 and \$1,416,638 for fiscal years 2019 and 2018, respectively, are included in payables and accrued liabilities in the consolidated statements of financial position. Accretion expense related to the ARO was \$30,416 and \$30,940 for the years ended June 30, 2019 and 2018, respectively.

11 - Long-Term Debt and Capital Leases

Outstanding long-term debt and capital lease obligations as of June 30 were as follows:

	<u>2019</u>	<u>2018</u>
Educational Facilities Revenue Bonds:		
Series 2006B, due in varying installments (ranging from \$625,000 to \$1,220,000 with a balloon payment of \$13,375,000) through October 1, 2039. The bonds bear interest, payable monthly, at a variable rate (1.93% and 1.57% at June 30, 2019 and 2018, respectively) which is determined by the remarketing agent pursuant to the Series 2006B Indenture.	\$ 29,290,000	\$ 38,290,000
Series 2010, serial bonds, due in varying installments (ranging from \$250,000 to \$1,845,000) through October 1, 2026. The bonds bear interest, payable semi-annually, at rates ranging from 3.000% to 5.000%.	7,895,000	9,410,000
Series 2015, serial bonds, due in varying installments (ranging from \$485,000 to \$5,600,000) through October 1, 2045. The bonds bear interest, payable semi-annually, at rates ranging from 3.000% to 5.000%.	<u>63,695,000</u>	<u>64,205,000</u>
Par amount of long-term debt	100,880,000	111,905,000
Unamortized bond issuance costs	(705,014)	(771,102)
Unamortized net premium	<u>2,648,019</u>	<u>3,002,937</u>
Total long-term debt	102,823,005	114,136,835
Capital leases	437,789	215,642
Long-term debt and capital leases	<u>\$ 103,260,794</u>	<u>\$ 114,352,477</u>

The preceding table reflects fixed/variable allocations before the effects of an interest rate exchange agreement used by the University to manage its debt portfolio. The exchange agreement is covered in more detail in a subsequent note.

During fiscal year 2019, the University redeemed \$9,000,000 of its Series 2006B variable rate bonds. The principal amount of the redeemed bonds was applied as a credit against the sinking fund requirements of the Series 2006B Indenture. Principal payments on Series 2006B will continue to be due in varying installments through October 1, 2039; however, the next principal payment is not due until 2026.

11 - Long-Term Debt and Capital Leases, continued

Aggregate maturities of long-term debt and capital leases subsequent to June 30, 2019 are as follows:

2020	\$	2,223,753
2021		2,305,937
2022		2,418,851
2023		2,541,871
2024		1,672,377
Thereafter		90,155,000
Total	\$	<u>101,317,789</u>

The estimated fair value of the University's long-term debt, including current maturities, at June 30 is as follows:

		2019		2018
Educational Facilities Revenue Bonds	\$	<u>108,365,517</u>	\$	<u>117,119,535</u>
Capital leases		437,789		215,642
Total estimated fair value of long-term debt	\$	<u>108,803,306</u>	\$	<u>117,335,177</u>

Interest expense on a cash and accrual basis for the years ended June 30 follows:

		2019		2018
Cash paid for interest	\$	<u>3,867,359</u>	\$	<u>3,979,335</u>
Amortization of bond premium		(354,918)		(390,445)
Change in year-end accrual		(32,817)		45,396
Interest cost capitalized		(2,627)		(96,093)
Total interest expense	\$	<u>3,476,997</u>	\$	<u>3,538,193</u>

Liquidity support for the Series 2006B variable rate debt is provided by a bank standby bond purchase agreement. The commitment expires in July 2020. Since initiation of the credit agreement, there have been no borrowings required to support redemptions of variable rate debt. The University's standby bond purchase agreement contains certain covenants and restrictions involving maintenance of a specified debt coverage ratio. Management believes it is in compliance with all covenants and restrictions at June 30, 2019.

The University capitalizes and amortizes on a straight-line basis the original issue premium and costs related to applicable bond issues. At June 30, 2019 and 2018, unamortized bond issuance costs, net, of \$705,014 and \$771,102, respectively, is included in bonds, notes, and leases payable on the University's consolidated statements of financial position. Additionally, unamortized original issue net premium on related bonds of \$2,648,019 and \$3,002,937 for the years ended June 30, 2019 and 2018, respectively, is included in bonds, notes, and leases payable on the University's consolidated statements of financial position. Net amortization expense for issuance costs and premiums was \$288,830 and \$320,479 for the years ended June 30, 2019 and 2018, respectively.

12 - Interest Rate Exchange Arrangement

The University manages the fixed/variable mix of its debt portfolio, including hedging exposure to increasing interest expense from variable-rate debt, by using an interest rate exchange agreement. The agreement took effect on September 29, 2006 and continues to its scheduled expiration in October 2026.

The notional amount outstanding was \$9,035,000 and \$9,980,000 at June 30, 2019 and 2018, respectively. Under this exchange agreement, the University receives a floating rate of interest based on 68% of LIBOR and makes payments at a fixed interest rate of 3.635% on the notional amount. Under certain circumstances, the University may be required to post collateral or, in an event of default, the counterparty may terminate the transaction.

Periodic net cash settlements paid to counterparties totaled \$194,196 and \$244,533 in fiscal 2019 and 2018, respectively, and were reflected as adjustments to interest expense.

As of June 30, 2019, the University's adjusted long-term debt portfolio, after taking into consideration the aforementioned derivative, was approximately 80% fixed and 20% variable.

13 - Fair Value Measurement

The University uses a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2 inputs are inputs other than quoted prices included in Level 1 that are either directly or indirectly observable for the assets or liabilities.

Level 3 inputs are unobservable inputs for the assets or liabilities.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement.

Investments measured at NAV are those which the University has applied a practical expedient and concluded that the NAV reported by the underlying fund approximated the fair value of investments, unless it is probable that all or a portion of the investment will be sold for an amount different from the NAV. The University has no plans to sell these investments in the secondary market at amounts substantially different from NAV.

13 - Fair Value Measurement, continued

The following is a summary of the levels within the fair value hierarchy for the University's assets and liabilities measured at fair value at June 30:

2019:	Investments	Investments categorized in the fair value hierarchy			
	Measured at NAV	Level 1	Level 2	Level 3	Total
Assets					
Investments					
Equities					
U.S. equity	\$ -	\$ 40,789,984	\$ -	\$ -	\$ 40,789,984
U.S. equity funds	75,213,124	664,211	-	-	75,877,335
Developed international equity	66,738,595	29,725,824	-	-	96,464,419
Emerging markets	38,052,270	154,007	-	-	38,206,277
Closely-held stock	-	-	-	443,238	443,238
Fixed Income					
Bond funds	42,160,348	11,664,486	-	-	53,824,834
U.S. government bond funds	47,325	37,114	-	-	84,439
Hedged Strategies	122,936,143	7,060,509	-	-	129,996,652
Private Capital	85,798,841	-	-	-	85,798,841
Other					
Real estate	4,199,262	-	-	281,399	4,480,661
Real asset funds	58,432,798	217,194	-	-	58,649,992
Funds held in perpetual trust by others	-	-	-	4,820,309	4,820,309
Short-term investments	-	2,441,234	-	-	2,441,234
Receivable from redemptions	-	66,667	-	-	66,667
Total investments	\$ 493,578,706	\$ 92,821,230	\$ -	\$ 5,544,946	\$ 591,944,882
Liabilities					
Interest rate exchange agreement	\$ -	\$ -	\$ 857,420	\$ -	\$ 857,420

13 - Fair Value Measurement, continued

2018:	Investments Measured at NAV	Investments categorized in the fair value hierarchy			
		Level 1	Level 2	Level 3	Total
Assets					
Investments					
Equities					
U.S. equity	\$ -	\$ 57,306,516	\$ -	\$ -	\$ 57,306,516
U.S. equity funds	70,308,494	752,446	-	-	71,060,940
Developed international equity	68,847,839	32,213,920	-	-	101,061,759
Emerging markets	47,673,625	179,189	-	-	47,852,814
Closely-held stock	-	-	-	455,818	455,818
Fixed Income					
Bond funds	38,006,859	11,222,983	-	-	49,229,842
U.S. government bond funds	46,043	-	-	-	46,043
Hedged Strategies	137,714,892	6,768,416	-	-	144,483,308
Private Capital	63,800,757	-	-	-	63,800,757
Other					
Real estate	-	-	-	281,399	281,399
Real asset funds	47,453,537	208,723	-	-	47,662,260
Funds held in perpetual trust by others	-	-	-	4,821,380	4,821,380
Short-term investments	-	6,285,724	-	-	6,285,724
Receivable from redemptions	-	131,418	-	-	131,418
Total investments	\$ 473,852,046	\$ 115,069,335	\$ -	\$ 5,558,597	\$ 594,479,978
Liabilities					
Interest rate exchange agreement	\$ -	\$ -	\$ 743,369	\$ -	\$ 743,369

The majority of the University's underlying fund managers use a market approach to value an investment. In addition, the following inputs/valuation techniques are used – comparable security analysis, recent transactions, earnings and cash flow forecasts, market multiple analysis, discounted cash flow/time value of money, internal valuation models, third-party appraisals, bona-fide offers, and 'at cost' for the period just subsequent to acquisition.

The classification of a financial instrument within Level 3 is based on the significance of the unobservable inputs to the overall fair value measurement.

All net realized and unrealized gains and losses on Level 3 investments are reflected in the consolidated statements of activities as investment return in excess of amounts designated for current operations.

There were no transfers between levels during fiscal years 2019 and 2018.

13 - Fair Value Measurement, continued

A roll-forward of investments in which significant unobservable inputs (Level 3) were used in determining fair value is as follows:

Fair Value Measurements Using Level 3 Inputs

Balance – June 30, 2018	\$	5,558,597
Net realized losses		(33,507)
Purchases		-
Net unrealized gains		19,856
Balance – June 30, 2019	\$	<u>5,544,946</u>

Fair Value Measurements Using Level 3 Inputs

Balance – June 30, 2017	\$	4,966,688
Net realized gains		101,913
Purchases		200,102
Net unrealized gains		289,894
Balance – June 30, 2018	\$	<u>5,558,597</u>

13 - Fair Value Measurement, continued

For investments in entities that calculate net asset value or its equivalent whose fair value is not readily determinable, the following table provides information about the relative liquidity of these investments. The fair values of these investments have been estimated using net asset value per share of the investments, unless noted. Management is not aware of any factors that would impact net asset value as of June 30, 2019.

	<u>Fair Value</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (if applicable)</u>	<u>Redemption Notice Period</u>
U.S. equity funds ^(a)	\$ 75,213,124	\$ -	Daily - Quarterly	0 – 60 days
Developed international equity ^(b)	\$ 66,738,595	\$ -	Daily – Monthly	0 – 10 days
Emerging markets ^(c)	\$ 38,052,270	\$ -	Daily - Monthly	0 – 30 days
Bond funds ^(d)	\$ 42,160,348	\$ -	Daily – Monthly	0 – 30 days
U.S. government bond funds ^(e)	\$ 47,325	\$ -	Daily	2 days
Hedged Strategies ^(f)	\$ 122,936,143	\$ 6,300,000	Monthly – 5 Years	0 – 100 days
Private Capital ^(g)	\$ 85,798,841	\$ 47,974,278	N/A	N/A
Real asset funds ^(h)	\$ 4,199,262	\$ 13,740,900	Daily-Quarterly	0 – 60 days
Non-marketable real asset funds ⁽ⁱ⁾	\$ 58,432,798	\$ 1,887,567	N/A	N/A

(a) Includes investments primarily in long-only and active extension funds that have both long and short U.S. equity positions. The funds are broadly diversified and have net exposure equal to 100% net long. The active extension funds utilize strategies that incorporate fundamental and quantitative methods and seek to outperform their respective benchmarks on a risk-adjusted basis.

(b) Includes investments primarily in diversified, long-only commingled funds that invest in developed international markets. There can be exposure to North America and emerging markets within these funds. The funds are actively managed and seek to outperform their respective benchmarks on a risk-adjusted basis by over/under weighting countries, sectors, and securities.

(c) Includes investments primarily in diversified, long-only commingled funds that invest in emerging market equities. The funds are actively managed and seek to outperform their respective benchmarks on a risk-adjusted basis by over/underweighting countries, sectors, and securities.

(d) Includes investments primarily via an active global government sovereign and emerging market bond fund and smaller positions in active global high yield and loans, and unconstrained multi-sector bond funds. The active funds seek to add value versus their benchmarks by over/underweighting sectors and countries/currencies (in the case of the global government bond fund).

13 - Fair Value Measurement, continued

- (e) Includes investments in a fund that invests in U.S. Treasury Inflation Protection Securities.
- (f) Includes direct investments in equity long/short hedge funds, multi-strategy hedge funds, credit long/short hedge funds, and one diversified hedge fund-of-funds. The fund-of-funds contains a variety of different underlying hedge funds (equity long/short, credit-oriented, fixed-income arbitrage, event-driven, relative value) and currently is on a rolling one-year lock-up. The direct funds in aggregate generally have net long exposure (15% to 70%) and gross exposure ranging from 90% to 250%. Less than 30% of the hedged strategy exposure is considered "locked up" with redemption arrangements one year or less. These exclude funds with gate provisions within their liquidity terms.
- (g) Includes investments primarily in private equity and venture capital funds, private debt and structured credit funds, fund-of-funds, and co-investments which invest in or lend to private partnerships that seek to grow capital and/or generate cash flow over longer periods of time. The strategies typically utilized are to take ownership positions in early-stage or start-up ventures, growth equity, potential turn-around candidates or buyouts, private lending, CLO equity, or other special situations. Because of the longer-term nature of these investment strategies, the University does not have the ability to withdraw or redeem funds. Instead, the partnerships return money to the University over a longer period of time, usually 3 to 12 years after the initial subscription, but could be longer in the event that extensions are utilized.
- (h) Includes investments primarily in commodities (an unlevered fund that invests in a variety of diversified, liquid futures contracts).
- (i) Includes investments in longer term private capital direct investments and partnerships that invest in natural resource assets (oil and gas, metals and mining, renewable energy, and power generation) and real estate funds and/or fund-of-funds (raw land, buildings, publicly-traded securities/commingled funds, and private partnerships) and asset-based leasing opportunities. Because of the longer-term nature of these investment strategies, the University does not have the ability to withdraw or redeem funds. Instead, the partnerships return money to the University over a longer period of time, usually 3 to 12 years after the initial subscription.

14 - Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors as follows for the years ended June 30:

Purpose restrictions accomplished	2019	2018
Instruction and academic support	\$ 6,610,242	\$ 5,019,013
Research	94,850	132,010
Student services	1,527,702	825,145
Institutional support	761,776	928,620
Student aid	2,868,060	2,790,471
Endowment distributions	27,848,132	25,431,241
Other	227,600	1,604,891
Satisfaction of program restrictions from operations	39,938,362	36,731,391
Capital improvements	611,238	677,230
Total	\$ 40,549,600	\$ 37,408,621

15 - Composition of Net Assets

Net assets with donor restrictions are available for the following purposes at June 30:

	2019	2018
Subject to expenditure for specified purpose:		
Instruction and academic support	\$ 164,775,345	\$ 172,726,202
Public service	77,044	19,999
Student services	3,357,623	3,048,432
Institutional support	3,517,291	4,832,036
Student aid	1,405,999	975,148
Capital projects	1,686,055	1,643,104
Net contributions due in future periods	155,777	202,993
Unspecified designation	238,552	152,806
Endowment earnings	216,449,551	227,359,359
	<u>391,663,237</u>	<u>410,960,079</u>
Subject to the spending policy and appropriation:		
Restricted in perpetuity, the income from which is expendable to support:		
Student aid	118,089,635	117,539,103
Instruction and academic support	86,622,861	80,792,052
Institutional support	365,296	453,466
Student services	1,284,756	1,632,560
Capital projects and building maintenance	13,732,995	15,825,661
	<u>220,095,543</u>	<u>216,242,842</u>
Total	\$ 611,758,780	\$ 627,202,921

16 – Expenses

Expenses by function and nature consist of the following for the year ended June 30, 2019:

	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Auxiliary Services	Total
Salaries and Wages	\$ 29,130,087	\$ 387,326	\$ 258,089	\$ 9,324,491	\$ 11,512,536	\$ 9,223,193	\$ 2,573,734	\$ 62,409,456
Fringe Benefits	11,154,095	57,594	74,953	2,880,733	3,792,223	3,965,816	708,826	22,634,240
Operation and Maintenance of Plant	6,605,228	-	24,643	1,955,968	2,555,315	1,339,209	2,620,886	15,101,249
Depreciation	3,235,491	279,165	-	2,605,220	2,177,799	1,137,479	4,710,667	14,145,821
Interest	1,808,714	-	-	13,618	91,100	225,457	1,338,108	3,476,997
Other non-compensation operating expenses	12,720,302	904,715	104,123	4,627,828	10,391,424	8,629,535	11,120,123	48,498,050
Total	\$ 64,653,917	\$ 1,628,800	\$ 461,808	\$ 21,407,858	\$ 30,520,397	\$ 24,520,689	\$ 23,072,344	\$ 166,265,813

Expenses by function and nature consist of the following for the year ended June 30, 2018:

	Instruction	Research	Public Service	Academic Support	Student Services	Institutional Support	Auxiliary Services	Total
Salaries and Wages	\$ 27,694,159	\$ 777,449	\$ 184,804	\$ 8,445,430	\$ 11,869,845	\$ 8,781,838	\$ 2,381,588	\$ 60,135,113
Fringe Benefits	10,560,105	97,945	23,858	2,673,538	3,567,605	3,720,816	865,889	21,509,756
Operation and Maintenance of Plant	6,455,075	-	25,348	1,941,403	2,396,342	1,266,989	3,043,390	15,128,547
Depreciation	3,388,946	270,090	-	1,859,611	2,089,714	1,619,254	4,681,676	13,909,291
Interest	1,754,665	-	-	15,883	84,729	297,897	1,385,019	3,538,193
Other non-compensation operating expenses	12,534,506	1,078,228	63,229	5,039,531	9,509,422	7,451,580	10,988,532	46,665,028
Total	\$ 62,387,456	\$ 2,223,712	\$ 297,239	\$ 19,975,396	\$ 29,517,657	\$ 23,138,374	\$ 23,346,094	\$ 160,885,928

The consolidated financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include interest and plant operations and maintenance. Interest expense is allocated based on percentage of bond proceeds used to fund cost of construction while plant operations and maintenance is allocated on a square footage basis. Program functions consist of instruction, research, public service, academic support, student services, and auxiliary services and supporting functions consist of institutional support.

17 - Liquidity

Financial assets available for general expenditure within one year at June 30 are as follows:

	2019	2018
Total Assets	\$ 1,107,039,853	\$ 1,129,152,981
Less non-financial assets:		
Prepaid expenses and other assets	(5,414,200)	(4,483,690)
Property and equipment, net	(271,560,808)	(275,072,154)
Less financial assets unavailable for general expenditures within one year:		
Endowment funds less equity interest in Hollingsworth	(537,138,836)	(538,479,875)
Annuities, trusts, and other illiquid investments	(3,709,761)	(3,863,426)
Contributions receivable, net	(23,937,889)	(33,298,114)
Equity interest in The Hollingsworth Funds, Inc.	(157,132,900)	(164,374,991)
Student loans and other notes receivable, net	(3,000,169)	(3,790,421)
Lease Receivable	(12,492,354)	(10,942,271)
Add financial assets available for general expenditures within one year:		
Amount subject to appropriation within one year	37,935,735	38,942,389
Contributions receivable with time restrictions due in one year	129,933	-
Lease receivable due in one year	297,613	199,793
Financial assets available within one year	\$ 131,016,217	\$ 133,990,221

The University manages its financial assets to be available as its operating expenditures, liabilities, and other obligations come due. The University actively manages its resources and invests cash in excess of daily requirements in a combination of short, medium, and long-term investment strategies.

Endowment funds consist of donor-restricted endowments and funds designated by the Board as endowments. Income from donor-restricted endowments is restricted for specific purposes and is not available for general expenditure. Board-designated endowment of \$117,907,594 and \$118,658,319 at June 30, 2019 and 2018, respectively, is subject to the University's spending policy as described in Note 7. The University does not intend to spend from the board-designated endowment other than amounts appropriated for general expenditure in accordance with the spending policy, and has deducted these funds from total assets in the table above. However, these amounts could be made available if necessary.

18 - Retirement Plan

The University sponsors a defined contribution retirement plan that covers substantially all full-time faculty and staff employees. Contributions under this plan are applied to individual annuities issued to each plan participant. Employer contributions to the plan amount to 7.5% or 12.5% of base compensation based on years of service or attained age. Retirement expense was approximately \$6.6 million and \$6.4 million for the years ended June 30, 2019 and 2018, respectively.

19 - Development Expenses

The University incurred expenses related to development and fund-raising amounting to approximately \$5.0 million and \$4.4 million during each of the years ended June 30, 2019 and 2018, respectively. Such expenses are included in Institutional support on the consolidated statements of activities.

20 - Commitments and Contingencies*Construction and equipment*

At June 30, 2019, open contracts for the construction or purchase of physical properties amounted to approximately \$3.6 million.

Self-Insurance

The University provides employee healthcare benefits primarily through employer contributions, participant contributions, and excess loss insurance and manages those programs through a third-party administrator. For the years ended June 30, 2019 and 2018, the self-insurance liability was \$1,234,981 and \$937,245, respectively, and is included in payables and accrued liabilities on the consolidated statements of financial position.

Litigation

The University is engaged in various legal actions occurring in the normal course of activities. While the final outcomes cannot be determined at this time, management is of the opinion that the resolution of these matters will not have a material adverse effect on the University's financial position.

Financial Aid

Federally and state funded financial aid programs are subject to special audits. Such audits could result in claims against the resources of the University. No such audits have occurred as of the date of the audit report; therefore, no provision has been made for any liabilities that may arise from such audits since the amounts, if any, cannot be determined at this date.

21 - Subsequent Events

The University evaluated events subsequent to June 30, 2019 and through October 24, 2019, the date on which the consolidated financial statements were available for issuance, and there are no subsequent events requiring disclosure.