

BUSINESS LAW I
Spring Semester, 2007

Thomas W. Traxler
242-3566
tom.traxler@carterlawpa.com

Text: Henry R. Cheeseman, Business Law, Prentice Hall, 6th Ed.

Business Law I will cover two very basic areas of Business Law: basic contract law and contracts dealing with sales of goods.

The final grade in this course will be determined by two (2) exams which will be, more or less, evenly spaced throughout the course. The mid-term will count one-third (1/3) of the final grade, and the final exam, which will be cumulative, will count two-thirds (2/3). While class participation is unavoidable, there will not be any grading for class participation.

Each exam will be cumulative and will be taken with open books and open notes.

The attendance policy for this course will be the same as that for Furman University. While I realize that most, if not all, of the students work outside the home and cannot make every class, nonetheless, each student is responsible for material covered in class and announcements made during class.

STUDENTS WITH DISABILITIES: If a student with a disability desires an accommodation, it is the student's responsibility to identify himself or herself as having a disability and to make a formal request for appropriate accommodations. The Disabilities Services Coordinator at Furman is Ms. Susan Clark at extension 2322.

ACADEMIC DISHONESTY: Academic dishonesty in any form is a fundamental offense against the integrity of the entire academic community and is always a threat to the standards of the college and to the standing of every student. In taking examinations, doing homework, laboratory work, and writing papers, students are expected to perform with honor.

One of the most common forms of academic dishonesty is plagiarism. Plagiarism is the use of another's words and ideas as if they were one's own. To avoid plagiarism, students should acknowledge their sources, using whatever documentation is appropriate to the discipline in which their work is being done.

1. INTRODUCTION
2. CONTRACTS - OFFER AND ACCEPTANCE
Chapters 9 & 10
3. CONTRACTS - OFFER AND ACCEPTANCE
Chapters 9 & 10
4. CONTRACTS - CONSIDERATION
Chapter 11
5. CONTRACTS - CAPACITY AND GENUINE ASSENT
Chapter 12
6. CONTRACTS - GENUINE ASSENT AND ILLEGALITY
Chapter 13
7. EXAM
8. CONTRACTS - CONSTRUCTION
Chapter 14
9. CONTRACTS - PERFORMANCE, BREACH & DISCHARGE
Chapter 15
10. CONTRACTS - THIRD PARTY RIGHTS & DISCHARGE
Chapter 15
11. CONTRACTS - REMEDIES
Chapter 16
12. CONTRACTS – E-Contracts
Chapter 17
13. CONTRACTS - SALES
Chapters 18-21 (in part)
14. CONTRACTS- SALES
Chapters 18-21 (in part)
15. FINAL EXAM